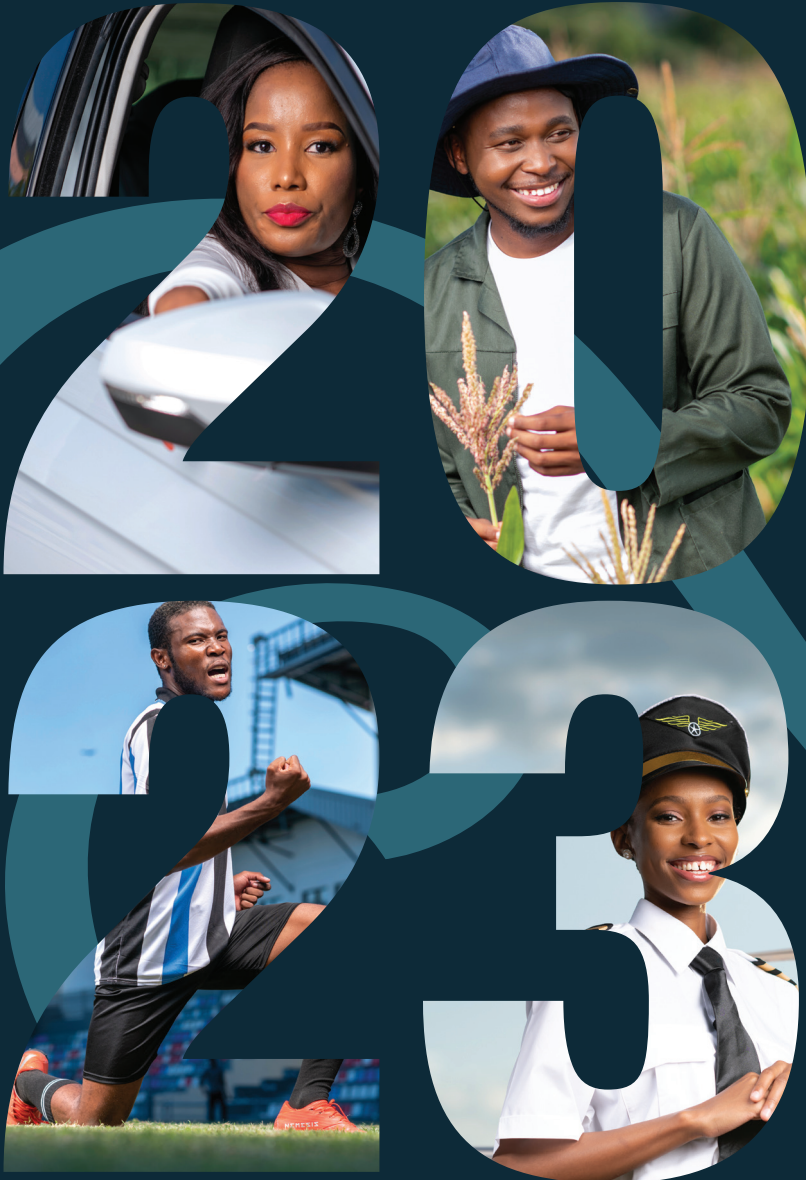




BIHL GROUP

BOTSWANA INSURANCE HOLDINGS LIMITED



ABRIDGED UNAUDITED GROUP RESULTS
for the half-year ended 30 June 2023

Improving livelihoods

KEY ACHIEVEMENTS

The directors hereby present the abridged unaudited consolidated financial results of Botswana Insurance Holdings Limited (BIHL) and its subsidiaries (the group) for the half-year ended 30 June 2023.

These financial results are presented in accordance with International Financial Reporting Standards (IFRS) requirements, and the group has adopted IFRS 17 which took effect on 1 January 2023. The comparative numbers have been restated to comply with this new standard.

REVENUE

Insurance service result



Investment service result



Fee revenue



Value of new business



EARNINGS

Operating profit



Core earnings



Share of profit of associates



Profit attributable to equity holders



ASSETS UNDER MANAGEMENT (AUM)



SOLVENCY

Business is well capitalised; required capital for the group subsidiaries is covered

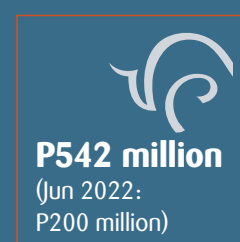


GROUP EQUITY VALUE



DIVIDENDS

Paid as dividends during the half-year



Interim dividend declared net of tax



Special dividend declared net of tax



Return on group equity value



STATEMENT OF FINANCIAL POSITION

As at 30 June 2023

	As at 30 Jun 2023 P'000	Restated As at 30 Jun 2022 P'000	Restated As at 31 Dec 2022 P'000
ASSETS			
Property and equipment	168 395	176 677	173 158
Intangible assets	99 748	103 191	101 197
Right-of-use assets	11 771	10 439	14 713
Investment property	12 260	10 160	12 260
Investments in associates and joint ventures	1 947 545	1 849 049	1 930 412
Long-term reinsurance assets	18 823	20 487	16 039
Deferred acquisition cost asset	10 367	16 009	15 231
Non-current assets held for sale	–	99 988	99 988
Financial assets at fair value through profit or loss	14 847 345	15 347 026	15 411 628
– Bonds (Government, public authority, listed and unlisted corporates)	8 646 316	8 749 928	8 426 652
– Investment in property funds and companies	1 243 146	1 173 471	1 205 650
– Equity investments (local and foreign)	2 501 743	2 199 230	2 589 245
– Money market instruments	2 456 140	3 224 397	3 190 081
Loans at amortised cost	–	32 059	–
Insurance and other receivables	98 514	100 963	82 646
Cash and cash equivalents	280 420	140 649	400 711
Total assets	17 495 188	17 906 697	18 257 983
EQUITY AND LIABILITIES			
Equity attributable to equity holders of the parent			
Stated capital	154 936	154 936	154 936
Non-distributable reserves	363 211	325 410	354 149
Retained earnings	3 261 476	3 282 235	3 327 068
Total equity attributable to equity holders of the parent	3 779 623	3 762 581	3 836 153
Non-controlling interests	22 542	16 705	22 428
Total equity	3 802 165	3 779 286	3 858 581
Liabilities			
Insurance contract liabilities	7 012 349	6 794 538	6 915 107
Investment contract liabilities	3 505 746	3 178 129	3 232 518
External investors in consolidated funds	2 620 050	3 536 084	3 619 439
Derivatives instrument	22 533	33 166	37 259
Deferred tax liability	108 822	127 759	112 141
Lease liability	13 033	11 167	16 209
Insurance and other payables	374 435	429 401	437 294
Tax payable	32 646	13 199	26 246
Related party balances	3 409	3 968	3 189
Total equity and liabilities	17 495 188	17 906 697	18 257 983

STATEMENT OF PROFIT OR LOSS

For the period ended 30 June 2023

	Actual 30 Jun 2023 P'000	Restated Actual 30 Jun 2022 P'000	Restated Actual 31 Dec 2022 P'000
Result from life insurance contracts			
Net insurance service result	69 278	89 795	291 400
Insurance revenue	1 403 995	1 391 412	2 636 460
Insurance service expenses	(1 319 434)	(1 288 472)	(2 310 601)
Net expenses from reinsurance contracts held	(15 283)	(13 145)	(34 459)
Investment service result	252 804	74 245	17 794
Insurance finance income or expense	(146 203)	(117 061)	(285 614)
Investment returns	370 548	238 154	307 287
Investment contracts (IFRS 9)	28 459	(46 848)	(3 879)
Net result from life insurance operations	322 082	164 040	309 194
Revenue from contracts with customers	75 476	67 783	138 753
Net investment income	55 383	38 115	96 689
Investment income	39 563	11 820	50 451
Interest income using the effective interest rate (EIR)	2 268	1 737	4 917
Other interest income from investment contracts	110 369	123 342	245 282
Fair value loss from derivative instrument	(10 632)	(9 200)	(5 107)
Fair value gain from external investors in consolidated funds	13 617	10 660	36 538
Net gain from financial assets held at fair value through profit or loss	24 184	32 586	46 428
Change in liabilities under investment contracts	(123 986)	(132 830)	(281 820)
Other expenses	(83 919)	(60 943)	(132 476)
Administration expenses	(83 534)	(60 624)	(126 169)
Finance cost on leases (IFRS 16)	(385)	(319)	(1 076)
Impairment losses	–	–	(5 231)
Profit before share of profit of associates, joint ventures and other income	369 022	208 995	412 160
Share of profit of associates and joint ventures	129 111	117 460	252 134
Profit on sale of associate	141 719	–	–
Profit before tax	639 852	326 455	664 294
Tax expense	(145 187)	(76 260)	(144 249)
Profit for the period	494 665	250 195	520 045
Profit attributable to:			
– Equity holders of the parent	491 216	247 337	513 821
– Non-controlling interests	3 449	2 858	6 224
Total profit for the period	494 665	250 195	520 045
Earnings per share (thebe) attributable to ordinary equity holders			
– Basic	177	89	184
– Diluted	177	89	184

STATEMENT OF COMPREHENSIVE INCOME

For the period ended 30 June 2023

	Actual 30 Jun 2023 P'000	Restated Actual 30 Jun 2022 P'000	Restated Actual 31 Dec 2022 P'000
Profit for the period	494 665	250 195	520 045
Other comprehensive income			
<i>Items that are or may subsequently be reclassified to profit or loss (net of tax):</i>			
Exchange differences on translation of foreign operations	(7 752)	(22 350)	(13 951)
Total comprehensive income for the period	486 913	227 845	506 094
Total comprehensive income attributable to:			
– Equity holders of the parent	483 464	224 987	499 870
– Non-controlling interests	3 449	2 858	6 224
	486 913	227 845	506 094

STATEMENT OF CHANGES IN EQUITY

For the period ended 30 June 2023

	Stated capital P'000	Non- distributable reserves P'000	Retained earnings P'000	Total equity attributable to equity holders of the parent P'000	Non- controlling interest P'000	Total equity P'000
As at 1 January 2022	154 936	395 716	2 781 611	3 332 263	18 728	3 350 991
IFRS 17 transitioning impact	–	–	404 069	404 069	–	404 069
Restated 1 January 2022	154 936	395 716	3 185 680	3 736 332	18 728	3 755 060
Profit for the period	–	–	247 337	247 337	2 858	250 195
Foreign currency translation reserve movement	–	(22 350)	–	(22 350)	–	(22 350)
Dividend paid	–	–	(200 483)	(200 483)	(5 771)	(206 254)
Transfers from non-distributable reserves to retained earnings	–	(50 072)	50 072	–	–	–
Other movement in reserves	–	2 116	(371)	1 745	890	2 635
Balances as at 30 June 2022	154 936	325 410	3 282 235	3 762 581	16 705	3 779 286
Restated 1 January 2022	154 936	395 716	3 185 680	3 736 332	18 728	3 755 060
Profit for the year	–	–	513 822	513 822	6 224	520 046
Foreign currency translation reserve movement	–	(13 951)	–	(13 951)	–	(13 951)
Dividend paid	–	–	(402 440)	(402 440)	(2 524)	(404 964)
Transfers from non-distributable reserves to retained earnings	–	(33 948)	33 948	–	–	–
Other movement in reserves	–	6 332	(3 942)	2 390	–	2 390
Balances as at 31 December 2022	154 936	354 149	3 327 068	3 836 153	22 428	3 858 581
Restated 1 January 2023	154 936	354 149	3 327 068	3 836 153	22 428	3 858 581
Profit for the period	–	–	491 216	491 216	3 449	494 665
Foreign currency translation reserve movement	–	(7 752)	–	(7 752)	–	(7 752)
Dividend paid	–	–	(541 547)	(541 547)	(3 335)	(544 882)
Transfers from retained earnings to non-distributable reserves	–	12 821	(12 821)	–	–	–
Other movement in reserves	–	3 993	(2 440)	1 553	–	1 553
Balances as at 30 June 2023	154 936	363 211	3 261 476	3 779 623	22 542	3 802 165

STATEMENT OF CASH FLOWS

For the period ended 30 June 2023

	Six months to 30 Jun 2023 P'000	Six months to 30 Jun 2022 P'000	Year to 31 Dec 2022 P'000
Net cash flows from operating activities	(928 469)	167 612	630 895
Net cash (utilised in)/generated from operations	(484 561)	184 123	631 093
Interest received	133 064	130 902	295 053
Dividend received from equity investments	32 337	17 989	70 791
Dividend received from associates and joint ventures	74 745	113 466	149 844
Interest expense on leases (IFRS 16)	(385)	(319)	(1 076)
Tax paid	(138 787)	(72 295)	(109 846)
Dividend paid	(544 882)	(206 254)	(404 964)
Net cash flows arising from/(utilised in) investing activities	809 266	(162 129)	(362 938)
Purchase of property and equipment	(1 270)	(1 784)	(6 652)
Purchase of computer software	(3 747)	(1 655)	(5 201)
Proceeds from sale of investment in associates	250 000	–	–
Acquisition of property investments	(37 496)	146	(39 091)
Net purchases and withdrawal of bonds	(219 664)	107 748	(54 242)
Withdrawal/(purchase) of equity investments	87 502	(346 356)	(247 282)
Net purchases and withdrawal of money market instruments	733 941	79 772	(45 787)
Receipts from loans receivable at amortised cost	–	–	35 317
Net cash flows from financing activities	(1 088)	(2 252)	(4 664)
Payment of principal portion of lease liabilities (IFRS 16)	(2 318)	(2 252)	(5 781)
Purchase of treasury shares	1 230	–	1 117
Net (decrease)/increase in cash and cash equivalents	(120 291)	3 231	263 293
Cash and cash equivalents at the beginning of the period	400 711	137 418	137 418
Cash and cash equivalents at the end of the period	280 420	140 649	400 711

GROUP EMBEDDED VALUE

For the period ended 30 June 2023

DEFINITION OF EMBEDDED VALUE

The embedded value represents an estimate of the economic value of the company excluding the value attributable to future new business and the value attributable to minority interests.

The embedded value comprises:

- the value of the shareholders' net assets
- fair value adjustments and
- the value of in-force business.

The value of in-force business is the present value of future after-tax profits arising from business in force at the valuation date, discounted at the risk discount rate, and adjusted for the cost of capital required to support the business.

The value of new business represents the value of projected after-tax profits at the point of sale arising from new policies sold during the year to 30 June 2023, accumulated to the end of the period at the risk discount rate. The value is adjusted for the cost of capital required to support the new business.

	Six months ended 30 Jun 2023 P'000	Six months ended 30 Jun 2022 P'000	Year ended 31 Dec 2022 P'000
Shareholders' net assets after fair value adjustments	3 595 142	3 303 521	3 464 538
Shareholders' net assets, excluding goodwill	3 595 142	3 303 521	3 464 538
Value of in-force	1 962 791	1 998 307	2 294 753
Value before cost of capital	1 725 820	1 849 247	1 910 101
Fair value adjustments	372 964	336 053	519 774
Cost of capital	(135 993)	(186 993)	(135 122)
Group equity value at the end of the period	5 557 933	5 301 828	5 759 291
IFRS 17 transition adjustment	112 512	–	–
Group equity value at the beginning of the year	5 871 803	5 292 077	5 292 077
Required capital	460 772	431 827	447 951
Required capital cover	7,80	7,70	7,70
Equity value per share (Pula)	19,70	18,74	20,40
Embedded value earnings	345 695	244 654	892 628
Change in embedded value	(201 359)	9 752	467 214
Movement in capital	5 507	34 419	22 974
Dividends paid	541 547	200 483	402 440
Total earnings	345 695	244 654	892 628
Return on group equity value (annualised)	12,1%	9,5%	16,9%
These earnings can be analysed as follows:			
Expected return on life business in force	58 302	86 230	209 011
Value of new business	65 291	74 288	176 198
Value at point of sale	62 981	70 669	160 274
Expected return to the end of the year	2 310	3 619	15 924
Operating experience variances	(45 015)	1 732	103 876
Mortality/morbidity	15 500	40 570	100 607
Persistency	(134 300)	(49 241)	(10 115)
Expenses	17 871	(288)	(7 037)
Other	55 914	10 691	20 421

	Period ended 30 Jun 2023 P'000	Period ended 30 Jun 2022 P'000	Year ended 31 Dec 2022 P'000
Operating assumption changes	(38 582)	(13 933)	(76 972)
Mortality/morbidity	(3 870)	(17 806)	(41 109)
Persistency	(22 048)	(17 732)	(6 911)
Expenses	(3 835)	18 215	(10 673)
Other	(8 829)	3 390	(18 279)
Embedded value earnings from operations	39 996	148 317	412 113
Investment variances	98 231	13 313	82 605
Economic assumption changes	43 644	(10 667)	(17 524)
Embedded value earnings from covered business	181 871	151 088	477 194
Return on shareholders' assets	198 121	125 427	263 576
Investment returns	113 191	(12 954)	15 198
Net profit non-life operations	84 930	138 381	248 378
Change in shareholders' fund adjustments	(146 809)	(31 862)	151 859
Changes in treasury share adjustments	2 084	312	(640)
Change in fair value of incentive scheme shares	(2 448)	9 157	13 991
Change in present value of holding company expenses	(15 894)	(10 735)	(7 974)
Movement in other net worth adjustments	(130 551)	(30 596)	146 482
Embedded value earnings	233 183	244 653	892 629
Investment variance transferred to Asset Mismatch Reserve (AMR)	112 512	-	-
Total earnings	345 695	244 653	892 629
a) Value of new business			
Value of new business at point of sale	62 981	70 669	160 274
Value before cost of capital	67 920	77 228	173 338
Recurring premium	35 412	43 104	83 129
Single premium	32 508	34 124	90 209
Cost of capital	(4 939)	(6 559)	(13 064)
Expected return to the end of the year	2 310	3 619	15 924
b) Fair value adjustments	372 964	336 052	519 773
Staff share scheme	(25 407)	(27 793)	(22 959)
Non-life operations write-up to fair value	320 405	269 293	332 087
Non-life operations write-up to fair value – other	218 975	223 559	337 844
Group holding expenses	(182 261)	(169 127)	(166 367)
Reversal of cross-holding adjustment	41 252	40 120	39 168
Consisting of:			
Value of in-force adjustments	372 964	336 052	519 773

COMMENTARY

For the period ended 30 June 2023

ECONOMIC ENVIRONMENT

The Q1 2023 Botswana gross domestic product (GDP) release showed a 5,4% growth in GDP (year-on-year) against 6,8% registered in Q1 2022. Increases in real value added by copper and diamonds, mining and quarrying continued to drive local output, contributing 19,6% to GDP over the quarter. The stabilisation of the Khoemacau Copper Mine and a planned increase in diamond production were the main reasons behind the reported improvements in the copper and diamond sectors, respectively. Non-mining GDP continued to be positive, growing by a positive 4,0% year-on-year versus 3,9% in the same quarter in 2022.

The International Monetary Fund expects GDP growth of 3,8% for the year 2023 which suggests that growth will be slower in the coming quarters given the 5,4% growth in Q1 2023.

Having opened the year at 9,3% in January 2023, headline inflation reduced significantly and closed the half-year at 4,6%, well within the 3% to 6% objective range set by the Bank of Botswana (BoB). This was mainly on the back of the base effect, as inflation rose significantly during the same period in the prior year, particularly in May and June 2022. Our expectations are for inflation to continue declining into the third quarter of 2023, driven yet again by the base effects and local fuel price reductions which came into effect on 21 June 2023 and will only be factored in the July 2023 inflation figure. The BoB has since revised its inflation expectations and now forecasts inflation to remain within the objective range rather than the previous expectations of a short-lived drop to 5,5% and a subsequent rise to 6,5% in Q4 2023.

In line with expectations, the BoB's Monetary Policy Committee left the Monetary Policy Rate (MoPR) unchanged at 2,65% at the meeting held on 15 June 2023. Looking ahead, despite several upside risks, inflation is expected to remain within the BoB target range throughout 2023 and this is largely expected to result in the BoB maintaining the MoPR at 2,65% in a bid to support the ongoing economic recovery.

Accounting policies and presentation

The accounting policies adopted for the year comply in all material respects with IFRS and are presented in the manner required by the Insurance Industry Act, 2015 and the Companies Act (CAP 42:01). These policies are consistent with those applied for the year ended 31 December 2022 except for the new accounting policies adopted by the group on insurance contracts as necessitated by the new IFRS 17 standard.

FINANCIAL OVERVIEW

Analysis of earnings

	Six months to 30 Jun 2023 P'000	Restated Six months to 30 Jun 2022 P'000	% change	Restated Year to 31 Dec 2022 P'000
Operating profit	351 196	202 831	73	346 187
Investment income on shareholders' assets	23 277	5 572	318	27 434
Core earnings	374 473	208 403	80	373 621
Profit on sale of an associate	141 719	–	100	–
Share of profit of associates and joint ventures net of tax	129 111	117 460	10	252 134
Investment surpluses/(losses) on shareholder assets	(5 451)	592	(1 021)	38 539
Profit before tax	639 852	326 455	96	664 295
Tax	(145 187)	(76 260)	90	(144 249)
Profit after tax	494 665	250 195	98	520 046

Operating profit for the group increased by 73% for the half-year ended 30 June 2023 compared to the prior year. The life business results are based on the new IFRS 17 standard and comparatives have been restated to comply with the new standard. Life operating profits have significantly increased compared to the prior year due to higher investment returns earned mainly from positive fair value gains across insurance contracts and IFRS 9 *Investment Contracts*. The asset management business operating profit for the period is 4% higher than the prior year owing to improved AUM. Share of profit after tax of associates and joint ventures increased by 10% on account of a strong performance by the Nico Holdings Group. Letshego Holdings Limited was a drag to the performance owing to reduced net interest income due to subdued lending activity and a higher effective tax rate compared to the prior year.

Group equity value

The group's equity value decreased to P5,56 billion from P5,76 billion reported as at 31 December 2022. The embedded value allows for P542 million dividends paid during the six months. The drop in group equity value is driven by a reduction in the value of in-force for the life insurance business and negative fair value adjustments for the non-life businesses.

Value of new life business

The value of new business decreased by 11% to P63 million compared to the prior year mainly due to lower new business volumes.

Overview of operations

For management purposes, the group is organised into two principal business areas based on their products and services, and these make up the reportable operating segments as follows:

- The **life insurance** segment which provides life insurance services to its customers through Botswana Life Insurance Limited (Botswana Life), Botswana's leading life insurance company, a full subsidiary of the group
- The **asset management** segment which provides asset management services to its customers through Botswana Insurance Fund Management Limited (Bifm), and Bifm Unit Trusts, both subsidiaries of the group.

Segments that do not fall under the two key segments have been classified under 'other'. These comprise associate businesses Letshego Holdings Limited (LHL), National Insurance Company Limited, Botswana Insurance Company Limited (BIC), Grand Re Tanzania, and BIHL Insurance Company Limited (BIHLIC) and the holding company. The associates offer diverse products and services which can be broken down into their own segments shown below.

- The **general insurance** segment which provides short-term insurance, legal insurance and reinsurance to its customers through BIC, BIHLIC and Grand Re Tanzania, respectively – the group holds a 50% interest in Teledimo which holds 100% of BIC and 66% in Grand Re. BIC also holds 100% of BIHLIC.
- The **micro-lending** segment which provides retail financial services through LHL. BIHL through its subsidiary Botswana Life holds a 27,61% interest in LHL.
- The group holds a 25,1% interest in Nico Holdings which is a diversified financial services group based in Malawi.

Inter-segment transactions that occurred during 2023 and 2022 between business segments took place on an arm's-length basis in a manner similar to transactions with third parties. Segmental income, segment expenses and segment results include those transfers between business segments which are eliminated on consolidation.

SEGMENT RESULTS

	Life business P'000	Asset management P'000	Other P'000	Inter- segmental P'000	Consoli- dated P'000
For the half-year ended 30 June 2023					
Net insurance service result	69 278	–	–	–	69 278
Investment service result	252 804	–	–	–	252 804
Revenue from contracts with customers	–	75 476	–	–	75 476
Investment income	34 177	4 229	560 904	(561 031)	38 279
Interest income using EIR	2 331	–	1 221	–	3 552
Other interest income from investment contracts	–	–	214 528	(104 159)	110 369
Fair value gains and losses	(5 451)	19 003	24 567	(10 950)	27 169
Change in liabilities under investment contracts	–	–	(239 095)	115 109	(123 986)
Administration expenses	(19 094)	(40 184)	(37 808)	13 552	(83 534)
Finance costs	–	–	(385)	–	(385)
Profit before share of profit of associates and joint ventures	334 045	58 524	523 932	(547 479)	369 022
Share of profit of associates and joint ventures	–	–	129 111	–	129 111
Profit on sale of associate	–	–	141 719	–	141 719
Tax expense	(79 869)	(11 305)	(56 353)	2 340	(145 187)
Profit for the period	254 176	47 219	738 409	(545 139)	494 665
For the half-year ended 30 June 2022 (Restated)					
Net insurance service result	89 795	–	–	–	89 795
Investment service result	74 245	–	–	–	74 245
Revenue from contracts with customers	–	67 783	–	–	67 783
Investment income	13 637	(924)	247 668	(248 561)	11 820
Interest income using EIR	438	–	1 299	–	1 737
Other interest income from investment contracts	–	–	212 512	(89 170)	123 342
Fair value gains and losses	(9 006)	33 564	10 660	(1 172)	34 046
Change in liabilities under investment contracts	–	–	(223 172)	90 342	(132 830)
Administration expenses	(3 639)	(35 701)	(26 726)	5 442	(60 624)
Finance costs	–	–	(319)	–	(319)
Profit before share of profit of associates and joint ventures	165 470	64 722	221 922	(243 119)	208 995
Share of profit of associates and joint ventures	–	–	117 460	–	117 460
Tax expense	(56 315)	(11 609)	(10 107)	1 771	(76 260)
Profit for the period	109 155	53 113	329 275	(241 348)	250 195

Segment assets and liabilities

	Life business P'000	Asset management P'000	Inter- segmental P'000	Consoli- dated P'000
At 30 June 2023				
Total assets	13 821 869	5 887 792	(2 214 473)	17 495 188
Total liabilities	11 113 625	5 304 026	(2 716 684)	13 700 967
At 30 June 2022 (Restated)				
Total assets	13 452 874	6 551 115	(2 097 292)	17 906 697
Total liabilities	10 613 566	6 013 993	(2 500 148)	14 127 411

LIFE INSURANCE BUSINESS

With the adoption of the new accounting standard IFRS 17 *Insurance Contracts* effective January 2023, the prior year numbers have been restated for comparability. Overall, the profits from insurance operations have significantly increased compared to the prior year. The key driver for the increase in profitability is higher investment returns earned during the half-year owing to positive fair value gains across assets backing insurance contracts and IFRS 9 *Investment Contracts*. Insurance revenue is mainly driven by the expected release from the contractual service margins (CSM) and risk adjustment (RA). The CSM represents the unearned profits released as the insurance service is provided. The release of the profits was P100 million in June 2023, P74,8 million lower than in June 2022. This is driven by the reduced CSM and RA during 2022 resulting in a lower starting CSM in 2023. Low new business and high lapses contributed to this lower CSM. Insurance service expenses were higher in June 2023 mainly due to increased deferred acquisition costs for IFRS 9 *Classified Policies*.

Value of new business which measures the present value of future new business profits declined by 11% owing to declining new business volumes.

The new Retirement Funds Act has seen a significant reduction in pensioners who are able to buy annuities due to generous encashment limits introduced – this could potentially lead to a significant portion of pensioners being unable to save for the future.

ASSET MANAGEMENT BUSINESS

The Bifm Group's operating profit for the first half of the year showed a decline of 13% against the prior year. The Zambian business operation was the main detractor as it closed the period with a significantly lower operating performance, owing to a once-off accounting positive adjustments recorded in the prior year. The Bifm's performance positively contributed to the overall group results, recording an operating profit improvement of 15%, driven by growth in overall AUM.

Total Bifm Group AUM increased by 12% to close the period at P41,4 billion (2022: P37,1 billion), including Zambia's P6,5 billion and Bifm Unit Trusts at P2 billion.

CAPITAL MANAGEMENT AND SOLVENCY

The group remains well positioned in terms of capital management and solvency. This was taken into consideration by the board when resolving to declare a final dividend. The board has confidence in the group's ability to maintain dividends at this level while ensuring that its capital position remains solid and aligned with future capital requirements while sustaining healthy levels of return on group equity value.

LOOKING AHEAD

The group faced a lot of challenges during the half-year from a performance point of view especially for the life insurance business. Management will therefore focus on key themes to improve the business going forward, being growth of new business, client retention, human capital development and efficiency of operations.

COMMENTARY continued

DIVIDEND DECLARATION

The directors have resolved to award an interim dividend of 70 thebe per share (net of tax) and a special dividend of 7 thebe per share (net of tax).

The important dates pertaining to the dividends are:

Declaration date	16 August 2023
Ex-dividend date	6 October 2023
Record date	10 October 2023
Payment of dividend	20 October 2023

For and on behalf of the board

Dr Keith Jeffries
BIHL Board Chairperson

Catherine Lesetedi
Group Chief Executive Officer

16 August 2023

CORPORATE INFORMATION

BOTSWANA INSURANCE HOLDINGS LIMITED

Incorporated in 1990 in Botswana
Company registration number:
BW00000798601

REGISTERED OFFICE

Plot 66458, Block A
3rd Floor
Fairgrounds Office Park
Gaborone, Botswana
PO Box 336
Gaborone, Botswana
Tel: +267 370 7400
Fax: +267 397 3705
www.bihl.co.bw

DIRECTORS

Keith Jefferis (*Chairperson*)
(*appointed 10 July 2023*)
Catherine Lesetedi
(*Group Chief Executive Officer*)
Kudakwashe Mukushi
(*Group Chief Financial Officer*)***
Andrew Cartwright**
Mustafa Sachak****
(*appointed 28 July 2023*)
Robert Dommissé**
John Hinchliffe*
Lieutenant General Tebogo Masire
Nigel Suliaman**
Kobus Vlok**
Chandrakant Chauhan
(*resigned 6 March 2023*)
Mahube Mpugwa
(*resigned 17 August 2023*)

* *British*

** *South African*

*** *Zimbabwe*

**** *American*

COMPANY SECRETARY

Haig Ndzingo
Plot 66458, Block A
Fairgrounds Office Park
Gaborone, Botswana

STATUTORY ACTUARY

Daan du Plessis
Sanlam Group Office
2 Strand Street, Belville 7530
South Africa

BOTSWANA LIFE INSURANCE LIMITED

Block A, Fairgrounds Office Park
Private Bag 00296
Gaborone, Botswana
Tel: +267 364 5100
Fax: +267 390 6386
www.botswanalife.co.bw

BOTSWANA INSURANCE FUND MANAGEMENT LIMITED

Block A, Fairgrounds Office Park
Private Bag BR 185
Gaborone, Botswana
Tel: +267 395 1564
Fax: +267 390 0358
www.bifm.co.bw

TRANSFER SECRETARIES

Central Securities Depository Company
of Botswana Limited
Fourth Floor
Fairscape Precinct, Plot 70667
Fairgrounds Office Park
Private Bag 00417
Gaborone, Botswana

AUDITOR

PricewaterhouseCoopers
Proprietary Limited
Plot 64289
Tlokweng Road
PO Box 294
Gaborone, Botswana

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Postal address

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